Answers to questions will be in Red text.

Upon reading your request for quotation I have the following questions I hope you can help me with.

• If we submit a price per unit does that mean we are paying the County for the material or is the County paying us?

The material is being offered for sale. The vendor would pay to the County an amount per ton.

• The RFQ states that the unit of measure is "Lot" how may tons or yards are in a lot?

The yard waste, trees and brush material received at the County's various Citizen's Drop Off facilities is collected by Solid Waste Operations and brought to the Central Facility in Tavares at the Landfill. The average "Lot", after grinding is approximately 20,000 Cubic Yards. This, of course, is dependent on factors beyond our control (such as weather, disaster events, customer usage etc.). This is expected to occur at least 3 times a year.

• The RFQ states we are bidding on 1 lot does this mean that this is a single event where we are bidding on one lot for a single mobilization to haul off one time form a single pile?

The intention is to establish an annual contract, regardless of the quantity of "Lots" during that time.

• Under the specification it is stated that tonnage is the preferred accounting method for volumes removed however the unit price we are asked to submit is by one "lot"?

I have to admit my error in this area. I have amended the RFQ to reflect the intent which is to work "by the ton". The purpose of the lot designation was to stress that the removal will need to occur by scheduled activity and at specific times and dates but did cause confusion in its use in this instance.

• The RFQ states that the vendor has a period of two weeks after the grinding event to remove the material from the facility, how is the vendor to know when the grinding event will take place and what is the penalty if the much is not removed within two weeks?

The vendor will be contacted by the Superintendent, or their designee, of Solid Waste Operations when a grinding event begins. The "clock starts" when Solid Waste Operations notifies the vendor that the grinding event is completed. There would be no monetary penalties for failure to complete within the 14 day period. If it should be determined that a delayed completion interferes with Solid Waste Operations ability to serve the county or its residents, other arrangements will be made such as putting the material in windrows for composting or landfill cover, dispersing the material as ground cover or moving the material to other locations.

Will the County load the mulch onto the vendor's trucks?

Loading of the vendors vehicles may be available, but will be dependent on the operational concerns of the Solid Waste Operations Division. There can be no guarantee of availability at any specific time or day to load the vendors vehicles. The vendor will also be required to provide a waiver of liability to the County to indemnify the County from any damages or issues arising from being loaded by county employees and/or county equipment. Use of vendor equipment on site will be allowed but will require

appropriate insurances be obtained/held as determined by the Lake County Human Resources Department, Risk Management (352.343.9596).

• The County asserts that the mulch is currently ground to 1 inch size where can we inspect this material?

There is currently a pile of material located on the Landfill Property (13130 County Landfill Road). It is not a recent grinding event but is representative of the normal event results. Please Call James (Jay) Gunter (Superintendent of Solid Waste Operations) at 352.253.1664 to schedule this inspection.

• If the much is not 1 inch in size will the county regrind it to produce the material we have bid on here?

The chances of a regrinding of material, even if ground to the wrong size by the contracted grinding vendor, are not good. While the contract for grinding sets the sizing at 1", a mistake on the grinding contractor's part does not guarantee a regrinding event. Should the material not be able to be used per this RFQ's results, alternative uses or disposal methods will be researched and used as needed.

• This RFQ is for picking up 1 lot of mulch at the Central Facility however it further states that the scope of work may include, at the County's option, servicing additional sites. What are we quoting here?

The expected primary location for servicing this RFQ will be 13130 County Landfill Road, Tavares Florida 32778, specifically the brush/yard waste area. Should unexpected events or emergencies arise, it may be that other areas will have mulch available to be transported out of.